

City of Minneapolis

RFP for Municipal Advisory Services for Limited Tax General Obligation/Loan Loss Reserve Bonds

Addendum 1 - Questions & Answers

1. Does the City currently have a Municipal Advisor (MA) serving in this capacity?
 - A) Yes, the City has an MA for the Common Bond Fund program.
 - 1a) If so, who is it?
 - A) Dougherty & Company, LLC has previously provided services for this work for the Common Bond Fund.
2. The Common Bond Fund has not issued bonds since 2013. Have there been applications that have not moved forward to bond issuance over the past 5 years?

Yes, there was one large potential transaction in 2017 that did not move forward.

 - 2a) If so, for what reasons have applications not moved forward?
 - A) Applications that do not move forward could be due to insufficient financial strength of the borrower or the borrower could decide not to proceed with an expansion of their business or could obtain alternative financing. There are requirements for the Common Bond Fund Program such as job creation that can be a factor that results in a project not moving forward.
 - 2b) Has your current MA (assuming you have one) worked with the Common Bond Fund to review applications over that time?
 - A) In the past, the current MA has been very involved in the review of applications.
3. Is the RFP being issued in anticipation of increased use of the Common Bond Fund or the development of another program?
 - A) The current request is for a Municipal Advisor to serve the needs of the Common Bond Fund Program and to potentially create a new program or modify the Common Bond Fund Program that could be required for economic development, affordable housing projects or other specialized financing needs.

3a) If so, what is the expected use of the program (i.e. more toward housing, not for profit or private entities)?

- A) The creation of new affordable housing, both rental and ownership, as well as the preservation/renovation of public housing and naturally occurring affordable housing (NOAH) is a major policy initiative for the Mayor and City Council.